

# Vikram Sahu

Developer Relations Engineer, Product Management

[ivikramsahu@gmail.com](mailto:ivikramsahu@gmail.com) | +91-8879607418 | [LinkedIn](#) | [vikramsahu.in](http://vikramsahu.in) | Mumbai, Maharashtra

---

## Experience

### Harness – Developer Relations Engineer

Dec 2024 - Present

- Led technical documentation, workshops, and hands-on tutorials covering Kubernetes, GKE Workload Identity, OIDC, CI/CD pipelines, and cloud infrastructure, enabling enterprise customers to successfully deploy Harness in production environments.
- Partnered cross-functionally with Engineering, Sales, Support, and Product to improve adoption, reduce onboarding friction, and accelerate time-to-value.
- Owned the documentation and API platform infrastructure and served as code owner, establishing review and quality standards.
- Led Developer Relations initiatives across multiple product modules, driving documentation standardization, DevRel strategy, and developer experience improvements.
- Contributed to product strategy and roadmap development for developer-facing and platform engineering features.
- Built internal tools, AI agents, and MCP server workflows to streamline feature releases and improve release readiness across Harness.

### Netcore Cloud – Product Manager & Lead Developer Experience

May 2022 - Dec 2024

- Co-founded and launched Emaildojo and Velocity (Inbox Intelligence Platform) from zero to production.
- Grew Emaildojo website traffic 10× using product-led growth and GTM strategy.
- Helped Velocity generate \$50K+ monthly recurring revenue from enterprise customers.
- Increased product adoption 35% through growth experiments and positioning.
- Built a solution-focused knowledge base serving 5K+ monthly users.

### Postman - Developer Advocate

Jun 2021 - Apr 2022

- Generated blogs, tutorials, webinars, and workshops for global developer audiences.
- Organized meetups and drove API adoption through developer education.
- Built feedback pipelines influencing the product roadmap.
- Automated developer event planning using GitHub workflows.

### Applozic – Developer Advocate

Apr 2021 - Jun 2021

- Rebuilt tutorial platform using a headless CMS, improving content publishing speed and enabling scalable onboarding for 1K+ developers worldwide.
- Engaged with 1K+ developers globally to gather feedback.
- Initiated onboarding strategies and developer education content.

**Developer Evangelist (May 2018 – Apr 2021)**

- Architected and scaled event processing platform from 10M → 1B events/min.
- Designed distributed backend systems supporting billion-scale event processing for transactional email infrastructure.
- Implemented async processing, caching, and queue-based architectures.
- Improved monitoring, reliability, and CI/CD practices.

**Software Engineer (Sept 2016 – Apr 2018)**

- Developed backend services for a cloud email delivery and analytics platform.
- Debugged production issues and improved system performance.

**Education & Certification**

**BITS Pilani**

MBA in AI for Business

Oct 2025 - Present

**Shree L R Tiwari College of Engineering**

Bachelor of Engineering Computer Science

Jun 2012 - Jul 2016

CGPA - 7.49

**Certifications**

- Technical Product Manager
- AI-first Product Manager
- Storytelling in Product Management
- Redis, MongoDB, Google Digital Unlocked

**Skills**

**- Product Management**

Product Strategy • PRD • Wireframing • Roadmapping • (GTM) Go-to-Market • Growth & Adoption • Customer Feedback Loops • Market Research • Developer Experience • Cross-functional Leadership • Technical Writing • Public Speaking

**- Cloud & Platform Engineering**

Docker • Kubernetes • CI/CD • Cloud Infrastructure • Identity & Access Management • Observability • Automation • AWS • GCP • Git • Grafana

**- AI, APIs, & Developer Tooling**

OpenAPI / Swagger • Postman • SDK Design • API Lifecycle & Governance • AI Agents • MCP • Claude • Cursor • Windsurf • Prompt Engineering

**Projects**

**Insights Crawler**

Lead-generation crawler that analyzes email-sending domains and gathers deliverability insights.

**CovidBot (Telegram Bot)**

Real-time COVID resource bot used by 10K+ users in India. Provided hospital bed availability, oxygen resources, and case updates during the pandemic.

**Audio Wisher (Postman Collection)**

API-based solution for generating personalized audio messages for events and celebrations.

**Slack Agent for GitHub PRs**

AI-powered Slack bot to improve engineering workflow and code review hygiene. Automatically reviews GitHub PRs and detects build failures and broken links.